

NLAg

Next Level Ag, LLC



2022 Grower Pricing



Next Level Ag, LLC has been testing soil and plant tissue samples, analyzing the results, and converting them into valuable information - all while keeping the farmer's perspective at the forefront. By putting a high priority on economics and agronomics, Next Level Ag ensures that your decisions will make as much sense for your farm as they do for your wallet. Emphasizing service over sales is what enables our team to help you along from start to finish. That's why Next Level Ag identifies the problem and designs a personalized solution for each farmer. We put your data to work and let it do the heavy lifting. Our goal is to empower our farmers with useful information. Ultimately, this results in higher yields and a more efficient operation. Next Level Ag focuses on the most rapid growing segment of agriculture today – Soil Management. With state-of-the-art equipment and unique testing procedures, Next Level Ag helps growers better understand their soils, save input dollars, and increase productivity.



Questions? Office Building: 605-849-5227 (LABS)

- **Lab Manager: Tanner Landstrom – TannerL@nextlevelag.com**
- **Lead Agronomist/Scripts: Tyler Peterson – TylerP@nextlevelag.com**
- **Mapping: Collin Baumgart – CollinB@nextlevelag.com**
- **Sampling: Cody Naber – CodyN@nextlevelag.com**

Mapping Options

A top-tier mapping service will give you insights on every layer of your operation. Choose between SWAT (Soil, Water & Topography) Maps and Bareground Satellite Imagery Maps. Both methods identify different soil zones throughout your field. Looking at a full layout of your field's various soil zones will enable you to make cost-effective, data-driven decisions for each area.

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| ➤ SWAT Map Creation | ➤ \$10.50/acre |
| ➤ SWAT Annual Data Management Fee | ➤ \$0.15/acre |
| ➤ Bareground Map Creation | ➤ \$6.50/acre |

Prescription Offerings

The Next Level Ag team helps you bring it all together. We analyze the breakdown of each field's data and create your prescriptions. Fertility and seeding recommendations are made by incorporating our high-level map data with the soil and plant tissue analysis. This ensures that your resources are used wisely and are applied where they'll benefit you most.

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| ➤ VRT Fertilizer | ➤ \$2.25/acre |
| ➤ VRT Seeding | ➤ \$1.65/acre |
| ➤ Fert & Seed Scripts Combo | ➤ \$3.50/acre |

Soil Sampling

We currently have 3 vehicles and multiple ATV's ready to cover your sampling needs.

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| ➤ Zone Sampling | ➤ \$58.00 per zone |
| ➤ Grid Sampling | ➤ \$3.50/acre |
| ➤ Composite Sampling (0-6", 6-24") | ➤ \$100.00 per field |
| ➤ Tissue Sampling | ➤ \$20.00 per sample |

Crop Scouting

You have goals. Some long-term and some short-term. But to reach those goals, you're going to need a plan. That's why our team analyzes all of your field data before finalizing a plan. We want to help you reach your goals, but we want to make sure you're getting the best bang for your buck along the way too.

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| ➤ In-Season Scout Program | ➤ \$5.50 per acre |
| ➤ Full Scout Program/In-Season Management | ➤ \$7.50 per acre |
| Includes weekly scouting, in-season soil sampling (x2,) and plant tissue sampling (x5) and Soil Analysis (x2, Plant Available Test) and Plant Tissue Analysis (x5, Plant Complete Test) | |

Lab Analysis

Our state-of-the-art lab equipment generates comprehensive, reliable data. Test results are displayed in easy-to-read reports, which highlight the most important information. Cross-analyzing soil data with plant tissue data gives you a full picture - not only of how your crops are performing, but also how the soil's potential could be further tapped.

Soil Test Packages

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| ➤ Essential Soil Test | ➤ \$25.00 per sample |
| Standard University Test – OM (LOI), NO ₃ -N, P, K, Ca, Mg, Zn, Mn, Fe, Cu, B, Na, pH, Buffer pH, EC, Soluble Salts, CEC | |
| ➤ Indicator Complete | ➤ \$74.50 per sample |
| NL Ag Premier Test – Essential Soil Test plus: VAST (Volumetric Aggregate Stability Test), Total Free Amino Acids, 24-hr CO ₂ Burst, NH ₄ -N (KCl), Total Organic N, Water Extractable Organic Carbon, H ₃ A (Haney) Extract. Also includes nutrient relationships and Soil Health Score. | |
| ➤ Indicator MAX | ➤ \$95.00 per sample |
| Total Nutrient Analysis - Indicator Complete Test plus: Total Nutrient Analysis (XRF). This test provides data on not only which elements are exchangeable/available to the plant, but also total elemental concentrations, providing you with insights on multiple pools of nutrient presence/availability in the soil. The report also includes Nutrient Relationships and Nutrient Challenges. | |
| ➤ Plant Available Test | ➤ \$15.00 per sample |
| Root Exudate Extract – recommended for in-season testing. NO ₃ -N, plus all H ₃ A-extractable elements. | |
| ➤ Grid Package BASIC (No LOI) – Mehlich 3 | ➤ \$8.50 per sample |
| Mehlich 3 soil test – most commonly used for testing grid samples – pH, Buffer pH, Soluble Salts with Mehlich 3 extractable nutrients: P, K, Ca, Mg, Zn, Mn, Fe, Cu, B, Na, S | |
| ➤ Grid Package PLUS (LOI) – Mehlich 3 | ➤ \$12.00 per sample |
| Grid Package BASIC with addition of Organic Matter (Loss-On-Ignition) | |
| ➤ Carbon – Nitrogen Test Package | ➤ \$32.00 per sample |
| Carbon and Nitrogen - NH ₄ -N, NO ₃ -N, C:N Ratio, Water Extractable Organic Carbon (WEOC), Water Extractable Organic Nitrogen (WEON) | |
| ➤ Soil Health Test Package | ➤ \$60.00 per sample |
| ➤ Standard Subsoil Analysis | ➤ \$10.00 per sample |
| Subsoil Testing – subsoil pH, Soluble Salts and Nitrate Nitrogen (NO ₃ -N) | |

Lab Analysis (Cont.)

Individual Soil Tests

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| ➤ Chloride | ➤ \$6.00 per sample |
| ➤ Sulfate-Sulfur | ➤ \$6.00 per sample |
| ➤ NH4-N | ➤ \$6.00 per sample |
| ➤ 24-hr CO2 Burst | ➤ \$10.00 per sample |
| ➤ Total Free Amino Acids | ➤ \$15.00 per sample |
| ➤ Soil Texture Class (% Sand, % Silt, % Clay – % Fine Sand, % Middle Sand, % Coarse Sand, % Fine Silt, % Middle Silt, % Coarse Silt) | ➤ \$25.00 per sample |

Plant Tissue/Botanical Analysis

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| ➤ Plant Complete | ➤ \$25.00 per sample |
| ➤ Nitrate Analysis – Stalk Nitrate | ➤ \$20.00 per sample |
| ➤ Nitrate Analysis – Forage Nitrate | ➤ \$20.00 per sample |